

Senior Cybersecurity Engineer focused on Cybersecurity Assessments

OVERVIEW

Job is focused on delivering cybersecurity assessments to clients. A qualified candidate must have a minimum of 2 years performing the entire process of executing cybersecurity assessments. This includes working with clients in the pre-sales phase and managing all aspects of delivery once the contract has been signed. This position is responsible for handling the kick-off call with the client, reviewing documents, traveling onsite (and/or virtually visit client site) to analyze the environment, performing onsite interviews of client employees, writing the report and delivering it to the client.

In this role, security assessment is defined as analyzing a client's entire environment including the people, processes, and technologies, and then creating a report that includes an executive summary, risk matrix, and security roadmap.

DETAILS

As a Senior Cybersecurity Engineer, the focus will be on client delivery and satisfaction. This role is client facing, and is a hybrid sales and engineering role with performing on-site security assessment for our clients such as credit unions, colleges, etc. The person in this role must have a strong grasp of networking technologies and cybersecurity best practices that can be applied generally to a myriad of environments and philosophies. In addition to technical skills and expertise, it is essential to possess strong communication skills, and the ability and confidence to engage closely with our clients and their teams. The ideal candidate will be performing security assessments for our clients. That includes but not limited to penetration testing, technical writing, creating follow up plans for clients, and upselling the use of your company to help fix issues, as well as producing and cultivating additional contracts for the business.

This role is responsible for delivering client work (assessment, report, presenting report to client) and working with sales and marketing to provide SME (subject matter expertise). Traveling to current and future client sites. Deliver at minimum two client engagements per month, with primary focus on security/risk assessments and signing additional contacts. This role will work independently, understand and methodically follow Secure Anchor assessment protocols once trained by the award-winning CEO. You will deliver projects on time, maintain excellent communication with clients, meeting their needs and broadening the scope of the work where needed to deliver the best service and result. This role may include additional work on nights and weekends to ensure current projects are delivered. Certifications such as GIAC, CEH, CISSP, and OSCP are a plus.

REQUIRED QUALIFICATIONS

- Minimum 2 years performing security assessments for external clients
- Ability to travel 50% of the time
- Work 8am-5pm and ability to work evenings and weekends if needed

DESIRED QUALIFICATIONS (Not Required)

- College degree in computer science or related field
- CISSP and related certifications
- Ability to travel to Ashburn, VA for work and meetings